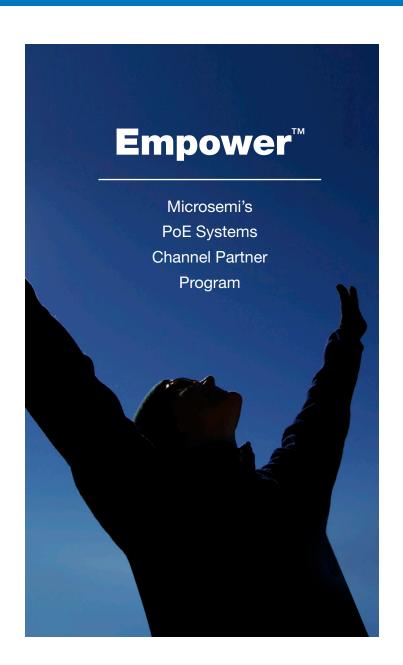


Educate. Inspire. Reward. Empower.

Partnerships are at the core of our success. Microsemi offers Empower, a comprehensive channel partner program designed to educate, inspire, and delight our reseller community with our industryleading PoE Midspan Systems.

We are committed to empowering our partners' success by providing industryleading power solutions. Empower strives to help your business succeed, enabling you to realize success in Ethernet-based installations and bring fast, high-powered, flexible networks to your customers.

In turn, we believe Microsemi will be empowered to become a top channel and continue its technology and market leadership in the PoE business.







Microsemi PoE Systems

Empower Channel Program

Reward	Platinum	Gold	Bronze
Standard discount	10%	5%	0%
Additional discounts on registered projects	•	•	•
10% GovEd discount	•	•	•
Access to marketing programs and promotions	•	٠	•
Engineering support	•	٠	•
Dedicated channel manager	•	٠	
40% off NFR demo units	•	٠	
Key marketing tools	•	٠	
Dedicated sales and technical training	•	٠	
'Where to buy' on Microsemi.com	•	٠	
Coop funds/reinvestment	•		
Lead forwarding	•		

Program Qualifications

Platinum

- Microsemi and partner agreed sales goals
- Annual training for channel team
- Microsemi published and listed on website, line cards, and marketing materials
- Quarterly update of sales representative contact
- Yearly business reviews

Gold

- Microsemi and partner agreed sales goals
- Annual training for channel team
- Microsemi published and listed on website and line card
- · Quarterly update of sales representative contact

Bronze

• Registered Empower partner

For more information or to apply for the Empower PoE program, visit www.microsemi.com/empower/poe or contact us at empower@microsemi.com.

The Empower[™] channel program may be modified or discontinued at any time and without notice by Microsemi.

The use of the word partner does not imply a partnership or agency relationship or any legal association of any kind between Microsemi and any other company. In no event shall Microsemi be liable for any direct, indirect, incidental, special, exemplary or consequential damages or any damages whatsoever, including but not limited to loss of use, profit or revenue however caused and on any theory of liability, whether in contract, strict liability or tort (including negligence or otherwise) arising in any way out of or in connection with your participation in, your use of or reliance on Microsemi Empower[™] channel program, the portal or any information provided by Microsemi therein, even if advised of the possibility of such damage.



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